



**PROFESSIONAL ASSOCIATION  
OF  
WISCONSIN LICENSED INVESTIGATORS**

**Pre-Conference Class  
(Wed.) March 28, 2018**

**PAWLI Conference  
(Thur.) March 29 to (Fri.) March 30, 2018**



**AT HOTEL MEAD AND CONFERENCE CENTER  
451 E. GRAND AVE., WISC. RAPIDS, WI 54494  
(715) 423-1500**

# **Pre-Conference Seminar**



## **“Hard-Core Computer-Aided Investigation, Open Source Intelligence (OSINT) and Digital Officer Safety”**

**March 28, 2018  
The Hotel Mead  
Wisconsin Rapids, WI**

### **Seminar - Learning Objectives and Executive Summary:**

Attendees will be introduced to critical sources and methods for gathering and using PII (Personally Identifiable Information), SPI (Sensitive Personal Information) and subjects' biographical data; will learn how to obtain and use Open Source Intelligence (OSINT); will receive hands-on instruction in cyber-investigative methods; and will receive instruction in digital counter-surveillance, including “Social Networking Best Practices” and “Digital Officer Safety”.

This is an introductory (basic) course. No prior training or experience is necessary to attend this event. Upon completion of this course, attendees can expect to have achieved an understanding of how to use proprietary and Open Source data to support an investigative, auditing, compliance or security function and how to protect themselves, their organization and their activities and maintain OPSEC (Operations Security).

Persons successfully completing all seminar requirements will earn 8.0 CE hours. (Coding for CPEs: 5 CPEs will be earned in “Specialized Knowledge and Applications”, 1 CPE in “Regulatory Ethics”, and 2 CPEs in “Administrative Practice”). A Certificate of Completion will be provided.

This will be a live (“Group-Live”), hands-on seminar. Attendees are encouraged to bring active files and subject / target information for processing.

**This seminar is not open to the general public. Admission is at the sole discretion of the event coordinators and the presenters. Attendees may be required to show identification prior to entry to the event.**

## **Seminar Overview - General:**

### **SCHEDULE:**

0800-0900 - Registration (mandatory; includes identification verification)

0900-1200 - Module I

1200-1300 - LUNCH

1300-1700 - Module III and Q&A

## **Seminar Overview - General:**

Government and private entities have put into practice operations that shred privacy and facilitate the gathering and warehousing of personal, relationship and communications data. Once unimaginable surveillance technologies are being perfected and implemented. The most intimate details of personal lives are routinely and unthinkingly self-contributed and surrendered to data-gatherers.

Self-contributed personal information gathered by private entities - Google, Facebook, Instagram, Twitter, Acxiom, et al - far exceeds information in governmental databases in both size and scope. Finances, sexual orientation, religion, politics, habits, hobbies, friends and family are gathered, indexed and analyzed.

Physical locations and activities are known, and past locations and activities are logged. If a subject attended a house of worship, or a demonstration, or visited an abortion clinic or a known criminal activity location or met with a targeted person, it was likely digitally documented.

Verified logins, cell phones and apps, Skyhook and known WiFi nodes, VOIP, Google Voice and Skype, facial recognition, camera analytics, license plate readers and advances in biometrics allow anyone to be deanonymized and remotely observed 24-7-365.

Forensic linguistics, browser and machine fingerprinting and backdoors further eliminate the possibility of anonymous Internet activity.

Thanks to "The Internet of Things", your thermostat and electric meter can report when you arrive home, and your garbage can report when you throw out evidence to be collected. Your baby's diaper tweets and your sexual activity is blogged.

Data and "PII" (Personal Identifying Information) collection now begins at birth. No data gathered will ever be thrown away, and none of the data gathered belongs to you or is under your control. "Predictive profiling" knows what you will do and where you will go in the future, even if you don't.

Combining Open Source Intelligence (OSINT) with selected public records and proprietary databases allows a capable investigative or security professional to quickly, comprehensively and covertly compile a comprehensive dossier on any subject, witness or target.

## **ADDITIONAL SEMINAR COMPONENTS:**

This seminar will discuss and demonstrate methods of merging proprietary online databases with public records, OSINT (Open Source Intelligence) and free sources, to support "skip trace", background, character, due diligence, criminal, civil and asset-location investigations, and will include a review of proper case intake, to facilitate effective OSINT activity.

**Attendees are encouraged to submit active files for processing at least one (1) week before the event.**

This seminar will also include an "ethical investigating" component (1.0 hour/CE), including discussion of laws governing data access (ex. FCRA, DPPA, GLB) and use of OSINT methods (e.g. adherence to bar association no-contact rules, restraining orders, etc.). This seminar, time permitting, will also include introductory instruction in tracing e-mail addresses, domain names (URLs) and IP addresses to owners / users and physical locations.

### **"Digital Officer Safety":**

This seminar will include "Digital Officer Safety" and "Social Networking Best Practices" components. The purpose of these counter-intelligence (CI) segments is to provide awareness and digital self-defense training to investigative and other professionals who might be targeted online by criminals.

"Digital Officer Safety" is a critical concern, as radicals and criminals routinely use the Internet, Open Source Intelligence (OSINT) and public records to target law enforcement and other investigative professionals. "Doxing", "Dorking", "crowd-sourced investigation", facial recognition, public "people finder" databases, "Google-Fu" and other open source tools and methods are used by persons with criminal intent to obtain investigative and law enforcement professionals' home addresses, spouses' and children's names, photos, license plates and countless other types of sensitive information. Today, any interested person with bad intent can build a dossier on a target in a matter of minutes. Information gathered online by criminals and radicals can be later used to impede and terrorize, and even to facilitate direct or indirect physical attacks (ex. "SWAT-ing") on Investigators and law enforcement at their work, in the field and in their homes.

Eric Garner's wife tweeted the home addresses of NYPD officers involved in her husband's arrest. Occupy Wall Street used facial recognition technology and crowdsourcing to identify arresting officers and their family members. Daesh and other terrorist groups routinely post personal information of deployed members of the military with a suggestion that they be attacked.

The "Digital Officer Safety" and "Social Networking Best Practices" components of this seminar will provide attendees with basic awareness and tools necessary to mitigate digital threats.

<http://www.fraternalinvestigators.org>

## **COST – POLICIES**

**COST: \$ 159.00 (Taking this class only)**

**(PAWLI CONFERENCE ATTENDEE: \$99.00.)**

**(APPROVED STUDENT CONFERENCE ATTENDEE: \$50.00.)**

Application and payment must be received from all prospective attendees prior to the event.

All payments by check must be drawn on a U.S. bank.

Payment by credit card accepted. Please use the attached form or Register on the PAWLI Website

### **Refund Policy – This Event:**

Policies regarding refund for cancellation and/or substitution of attendee to be solely determined by PAWLI.

### **Suggested Attire:**

Business Casual.

### **FOR QUESTIONS AND ASSISTANCE, PLEASE CONTACT THE FOLLOWING EVENT COORDINATORS:**

Steven Rambam,  
CFE, CPP, PSP, PCI, CSAR, CFCS, BCIP (Cand.)  
TEL. 212-969-0286

[edchair@fraternalinvestigators.org](mailto:edchair@fraternalinvestigators.org)

[rambam@pallorium.com](mailto:rambam@pallorium.com)



**STEVEN RAMBAM**  
**CFE, CPP, PSP, PCI, CSAR, CFCS, BCIP (Cand.)**

**PRINCIPAL INSTRUCTOR**

Steven Rambam is the founder and CEO of Pallorium, Inc., a licensed Investigative agency and security services provider. Since 1981, Pallorium's investigators have successfully closed more than 10,000 cases worldwide, ranging from homicide and death claim investigations to missing person cases to the investigation of various types of sophisticated financial and insurance frauds.

Steven is also the host of a reality network television show and a weekly radio show.

Steven Rambam has lectured on topics ranging from "the location of missing persons", to "the criminal use of false identification", to "foreign investigations", to "war crimes and the pursuit of war criminals". Steven's keynote lectures, "Privacy Is Dead - Get Over It" and "International Investigations", have received worldwide recognition including a "Speaker of the Year" award.

Steven is a recognized SME on the topics of "Computer-Aided Investigation", "Open Source Intelligence (OSINT)" and "Digital Officer Safety" and he provides regular instruction on these topics to private and governmental agencies.

Steven holds the "CFE" board certification from the Association of Certified Fraud Examiner, the "CPP", "PSP" and "PCI" board certifications from ASIS International, the "CSAR" certification from the International Association of Asset Recovery Specialists and the "CFCS" certification from the Association of Certified Financial Crime Specialists. It is believed that Steven is the only person to hold all six board certifications.

Steven is a member of FOI (Founding Member), WAD (Life Member), NAIS (Life Member), ION, AIIP, NCISS (National Board Member), BOMP (Founding Member), COIN, IJI, IOA, TALI, FALI, ACFE, ASIS, ACFCS, IWWA, ALDONYS (Board Member and Regional Director), SPI (former VP and Board Member) and other investigative and security associations.

For more information and contact details: [www.pallorium.com](http://www.pallorium.com) and [www.stevenrambam.com](http://www.stevenrambam.com).



**FRATERNAL ORDER of INVESTIGATORS**

[www.fraternalinvestigators.org](http://www.fraternalinvestigators.org)

P. O. Box 155, Brooklyn, NY 11230

**“Hard Core Computer-Aided Investigation,  
Open Source Intelligence and Digital Officer Safety”**

**The Hotel Mead - PAWLI  
March 28 2018**

(Amount Paid: \$\_\_\_\_\_)

**PLEASE RETURN THIS SHEET WITH PAYMENT**

**YOUR NAME:** \_\_\_\_\_

(Please Print Name)

**CURRENT FOI MEMBER (CIRCLE ONE)? YES / NO**

AGENCY or COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

OFFICE TELEPHONE: \_\_\_\_\_ CELLULAR: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

ASSOCIATION AFFILIATIONS (other than FOI): \_\_\_\_\_

I REQUEST BCIP / CONTINUING EDUCATION (CE) CREDITS: ( ) YES ( ) NO

**HIS EVENT IS NOT OPEN TO THE GENERAL PUBLIC.**

# **PAWLI** **SEMINAR SCHEDULE**

2 Day PAWLI Conference Cost - **\$175.00**  
Register on PAWLI Website

**Thursday, March 29<sup>th</sup> 2018**

**7:30 AM to 9:00 AM- Registration**

**9:00 AM to 9:15 AM- “Opening Remarks”**

Kevin Rogers, President of PAWLI

**9:15 AM to 10:30 AM- “Judgment Recovery”**

Kevin Rogers – Co-Owner, Magnum Investigations Plus,  
Shawano WI

Mr. Rogers is a licensed private investigator in the State of Wisconsin, co-owner and lead investigator of Magnum Investigations Plus and President of PAWLI. He has an extensive law enforcement background with 21 years of experience, having worked 14 of those years with the Milwaukee Police Department. Kevin worked in varying capacities throughout Milwaukee in plain clothes and undercover operatives, and was an investigator for the Sensitive Crimes Division. He also became a specialist through this unit conducting investigations of crimes against children, and missing persons. Kevin also assisted in investigating sexual crimes.

Kevin, along with his business partner and wife Lori, started his private investigating agency in May of 2000. While starting his agency, Kevin continued his law enforcement career on the Menominee Indian Reservation, working for both the Tribal Police Department and the Menominee County Sheriff's Department. This experience also afforded Kevin a special understanding of Tribal Law and how to conduct investigations on tribal lands. Kevin has a proven track record of exceeding standards in providing quality investigations of all types. Specific areas that he has specialized in are: Criminal Defense cases; Physical Surveillance; Child Custody Disputes; Relationship Monitoring; Abused and Missing Persons; Homicide and Wrongful Death Investigations; Loss Prevention; Protective Services; Repossessions and Judgment Recovery; Process Service.

**10:30 AM to 10:45 AM - Break**

**10:45 AM to 12:00 AM – “Marketing/Website Building”**

**Lori Rogers, Co-Owner, Magnum Investigations Plus,  
Shawano WI**

Mrs. Rogers partnered with her husband to start Magnum Investigations Plus in May of 2000. Lori is a licensed private investigator in the State of Wisconsin and Secretary of PAWLI. Lori handled the administrative needs of the agency until she also became a licensed private detective in the state of Wisconsin in April of 2002. She has an Associate of Applied Science in Gerontology, with emphasis on healthy aging, and dealing with crimes and fraud against the elderly. She also minored in the Paralegal program, while taking Business Management courses. In 2015, she completed a four month internship in San Diego with the Executive Director of iTN Greater San Diego and the former Director of the California Department of Aging as well as consulting with San Diego's Deputy District Attorney, who is the head of their Elder Abuse Unit. Lori has acquired areas of investigative specialization in Relationship Monitoring; Child Custody Disputes; Criminal Defense; Investigations in Worker's Compensation; Undercover; Surveillance; Missing Persons; Repossessions/Judgment Recovery; Process Service.

Lori also has landed several contracts from proposals she has written for their agency. Another specialty is her background in legal process/paper service with a thorough understanding of child support, having worked with many counties in the state and contracted with two of them. Additionally, she has worked with two D.A. offices, locating and serving victims/witnesses, and assisted the local Sheriff's department in seizures by order of the D.A.'s office.

**12:00 PM to 1:00 PM- LUNCH- (Member Meeting at lunch).**

## **1:00 PM to 3:00PM – “UnderCover Operations**

### **Steven Rambam, Pallarium, Inc.**

Steven Rambam is the founder and CEO of Pallarium, Inc. (website: [www.pallorium.com](http://www.pallorium.com)), a licensed Investigative Agency with offices and affiliates worldwide. Pallarium maintains U.S. offices and affiliates in Texas, Louisiana, and New York. Since 1980, Pallarium's investigators have successfully closed more than 10,500 cases, ranging from homicide and death claim investigations to missing persons cases to the investigation of various types of sophisticated financial and insurance frauds. Pallarium's online subsidiary, PallTech ([www.palltech.us](http://www.palltech.us)), offers access to nearly eight hundred (800) data sources.

Mr. Rambam has coordinated investigations in more than sixty (60) countries, and in nearly every U.S. State and Canadian province. Steven specializes in international and multi-jurisdictional investigations. Steven Rambam and Pallarium have conducted or coordinated in excess of 500 foreign insurance-related investigations, including hundreds of "death claim" investigations. A significant number of these cases have resulted in confessions, arrest and prosecution. Steven also personally specializes in missing person investigation and in the investigation of sophisticated financial frauds, but is perhaps best publicly known for his pro bono activities, which have included the investigation of nearly 200 Nazi collaborators and war criminals in the USA, Canada, Europe and Australia. Steven has also coordinated efforts to expose terrorist groups' fundraising activities in the United States and has conducted investigations which resulted in the tightening of airport security in 8 U.S. cities. Steven Rambam was one of the first investigators to expose "prime bank note" and "trading program" frauds, and his investigations in conjunction with U.S. federal law enforcement agencies resulted in some of the first convictions and imprisonment of P.B.N. fraudsters.

Steven is a member of FOI (Founding Member, [faternalinvestigators.org](http://faternalinvestigators.org)), IIN, WAD, NAIS (Life Member), ION, AIIP, NCISS (Board Member), BOMP (Founding member), COIN, IJI, IOA, TALI, ACFE, ASIS, CALI, FALI, IWWA, ALDONYS (Board Member and Regional Director), SPI (Board member and Vice President), IAAR (Advisory Board Member) and other investigative associations. Steven holds the "CFE" board certification from the ACFE, "CPP", "PSP" and "PCI" board certifications from ASIS and the "CSAR" board certification from IAAR-ACFCS

Changes in State and Federal laws restrict use of alternate identities and legal areas of undercover investigations. The Internet and "dox-ing" have made most undercover identities "a mile wide but only an inch deep". Facial recognition can destroy even the most carefully constructed cover identity. Rogue Investigators may be working for your targets and helping to bust your operative's cover. The legal and operational pitfalls facing today's undercover operator are more serious than ever before and range from license-threatening to life-threatening. This seminar, presented by an Investigator who has conducted and supervised hundreds of undercover operations in the United States and overseas, against targets ranging from war criminals to mobsters to fraudsters, will provide an overview of the dramatically increasing risks for the Undercover Operative and the agencies employing undercover ops.

**3:00 PM to 3:15PM- Break**

**3:15 PM to 4:45PM – “Concealed Handgun Use & Procedures”**

**E. Kurt Brouillet, Director of Operations, Semper FI Security,  
Lino Lakes MN**

Mr. Brouillet is a Minnesota Licensed Protective Agent and MN PI & PA Board Registered Trainer. He has been employed in the Private Security Industry in Management and Instructor positions since 2006, and prior to that served 21 years in the United States Marine Corp., (Ret.) He will provide a basic summary to his more detailed Gun Training Courses in Hand Gun Use and Procedures. He will also assist PAWLI Vice-President Scott Brehm later with his Laser Pistol Simulator Training.

**5:00 PM to 7:00 PM- “Laser Pistol Training & Simulator Use”**

**Scott Brehm, Owner, Stealth Solutions LLC, E. Kurt Brouillet,  
Director of Operatons, Semper Fi Security, Colleen Belongea,  
Northeast Wisconsin Technical College**

PAWLI Vice-President and Wisconsin Licensed Private Investigator Scott Brehm will be presenting his Laser Pistol Training Simulator which uses the SIRT (shot indicating resetting trigger) and LASR (laser activated resetting trigger) software to develop a safe and effective way to practice dry-fire shooting skills to help improve speed, accuracy and safety with hand gun use. He will provide us with Orientation on the use of the Simulator, and then Attendees will have a chance to try the Simulator and get assistance and tips from Gun Instructor, E. Kurt Brouillet.

Ms. Belongea of Northeast Wisconsin Technical College will be providing a portable simulator that has scenarios for civilians in the way of decision making. This is a great compliment to the SIRT gun training.

**Dinner on your own.**

## **Friday, March 30th 2018**

### **8:15 AM to 9:15 AM – “PI Question and Answer Panel”**

During this time period, PAWLI Board President Kevin Rogers will moderate a Panel of Senior Licensed Investigators who will be discussing numerous issues relating to the PI industry, including Licensing, Legislation, Regulation, and other related issues including Out of State Investigators. This time will allow all Attendees including newly Licensed Members the opportunity to ask questions and discuss concerns in the PI Industry.

### **9:15 AM to 9:45 PM – “Wisconsin Legislation Update”**

**Representative Scott Krug, Wisconsin Legislature**

### **9:45 AM to 10:30 AM- Break**

### **10:30 AM to 11:30 AM- “Federal Legislation Update, Intellinet”**

**Peter Psarouthakis, Owner, EWI & Associates**

Mr. Psarouthakis founded EWI & Associates, Inc. in 1995 and has been a Michigan Licensed Professional Investigator since that time. He provides investigative services to a wide range of corporate, law firm and government clients throughout the United States. He is also a credentialed contract investigator for several United States government agencies. Since 2000 Mr. Psarouthakis has played a major role in legislative affairs impacting the professional investigation and security services professions on both the state and national levels. Mr. Psarouthakis is the founder and past Chairman of Investigative & Security Professionals for Legislative Action (ISPLA), He is a past-President and former Board member of the Michigan Council of Private Investigators and past legislative committee chair for the National Association of Legal Investigators. He is also a member of ASIS International, National Association of Legal Investigators, and Pi Gamma Mu International Honor Society in Social Science. Mr. Psarouthakis will be speaking on Federal Legislation Updates and International Intelligence Network which is a world-wide network of investigators and security consultants.

**11:30 AM to 12:30 PM LUNCH (Vender Speeches).**

**12:30PM to 1:30 PM- Open Membership Meeting and Elections.**

**1:30 PM to 2:30 PM – “Process Service, E-filing and Pitfalls”**

**Lisa Steinbacher, Owner, Legal Investigations and Process, LLC**

Ms. Steinbacher is a Wisconsin Licensed Investigator, Board Member of PAWLI, Member of NCISS and owner of Legal Investigations and Process, LLC. Ms. Steinbacher began working for law firms in 1992 as a Legal Assistant, and transitioned into a Paralegal. Ms. Steinbacher has worked at various law firms throughout Milwaukee, including Leib & Katt, O’Neil Cannon Hollman Dejong & Laing, von Briesen & Roper and Foley & Lardner. Ms. Steinbacher also worked for American Appraisal, supporting the business development and legal departments. In 2010, Ms. Steinbacher began process serving and eventually obtained her State of Wisconsin Private Detective License and Agency license. In February 2013, Ms. Steinbacher opened Legal Investigations & Process, LLC. She will be providing us with insight into Process Service, E-Filing and the Pitfalls of the job.

**2:30 PM to 3:30PM – “Surveillance”**

**Larry Warwick, Elite Protection Specialists, LLC**

Mr. Warwick is a Wisconsin Licensed Investigator, Board Member of PAWLI, Member of NCISS, owner of LAW Consulting, LLC and Director of Investigations for Elite Protection Specialists, LLC. Mr. Warwick retired as a Lieutenant from the West Allis Police Department after 31 years, 17 of which were spent in narcotics enforcement. Mr. Warwick served as the Director of the Milwaukee Metropolitan Drug Enforcement Group, investigating middle to upper level drug trafficking organizations in the Milwaukee Metro Area. He will be providing us with tips on conducting surveillance.

**3:30 PM to 4:00 PM- Conference Wrap Up**

**4:00 PM to 7:00PM- Board Meeting**